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## Amundi A Leading Global Asset Manager

Our position as the European leader in asset management and a trusted partner has been earned over two decades by delivering concrete results for our clients. Together with our 5,500 employees based in 35 countries, our enduring relationships are based on sound advice, long-term performance,

a high standard of service and a commitment to social responsibility. Since our creation in 2010, Amundi has been an ESG pioneer with responsible investment as one of its four founding pillars. Amundi was a founding signatory of the UN PRI in 2006, and has been rated A+ for the past six years.



Created in **2010** and listed on the Paris Stock Exchange in **2015**<sup>1</sup>



**No.1** European asset manager & in the global top 10<sup>2</sup>



A leader in Responsible investing<sup>1</sup>



Around **€2** trillion+ in assets under management<sup>1</sup>



11,000+ issuers rated in respect of ESG criteria<sup>1</sup>



**5,500** employees in **35** countries<sup>1</sup>

1 - Amundi data as of end December 2023

2 - source: IPE "Top 500 Asset Managers" published in June 2023 and based on AuM as at end December 2022



# Amundi Ireland A local partner with a global reach

Amundi Ireland was established in 1998 and is now one of Ireland's largest asset managers. Dublin is one of Amundi's six global investment centres and our global hub for Equities. With a level of investment expertise and research capabilities you'd expect from Amundi, Dublin also shares joint HQ with Paris for the group's global technology division.

#### A global centre of excellence



Ireland in 1998



**ε45+ billion** in investment AUM¹



380 professionals31 nationalities



Amundi Group investment



€41 billion AUM in the Super Management Company<sup>2</sup>



Launched its Irish retail distribution business in 2019

1 Amundi data as of end December 2023

2 Amundi data as of end March 2024



## Ireland

### A Flagship Hub for the Amundi Group



**Ireland** is a main investment hub for the Group, with a highly experienced team in Dublin committed to strengthening our ESG integration Globally



**380** professionals **31** nationalities 66 front office investment professionals with Portfolio Managers, Analysts and Researchers based in Dublin



**Ireland** is Amundi's flagship centre for fund hosting along with France, Austria and Luxembourg



Ireland is an Amundi Technology centre of excellence for both the development and deployment of next generation solutions for the global asset management industry

Amundi data as of end December 2023







## 2. Meet Amundi Ireland's Leaders

# Meet our CEO

### David Harte, CEO of Amundi Ireland

#### CHIEF EXECUTIVE OFFICER

David Harte is the Chief Executive Officer of Amundi Ireland Limited and Deputy Head of the Operations, Services & Technology Division of Amundi and sits on the executive board for the Amundi Group.

He has been working in the Investments industry since 1989 and has been with the Group since 2003. He was formerly Global COO of Pioneer Investments. In this role, David was responsible for managing all Operations and IT functions in Pioneer Investments; Procurement, Organisation and Data Management.

Prior to joining the Group, he was COO at Bear Stearns Bank plc, Dublin. He has also worked at a number of financial institutions in London. He holds a BA (Honours) Degree in Economics and Geography from Trinity College Dublin.

"I have always been very fortunate to work with talented people and we have great people in Amundi Ireland with a wide range of experience and expertise."

"When I was starting out one of my senior colleagues said to me: 'Don't be afraid to ask questions if you don't understand something — be inquisitive, it's not a sign of weakness that you don't understand something.' I think that's really good advice and it's something I try to do even in my current role. It really helps increase engagement."





## Meet the Management Team



DECLAN MURRAY DIRECTOR OF MANAGEMENT COMPANY SERVICES

Declan Murray is the Director of Management Company Services for Amundi Ireland and has been with the Group since 1999.

 Within Amundi, his roles included; Global Chief of Staff Investments, Managing Director of Alternative Investments Division, and Chief Operating Officer



TRIONA O'HEALAI HEAD OF HUMAN RESOURCES

Triona has been working in Human Resources within the financial services industry since 2000 and has been with the Group since 2005.

- Responsible for the execution of the HR strategy and has full legal responsibility for all HR activities in Ireland
- Masters Degree in Psychology from the University of Exeter



COLM CALLALY HEAD OF LEGAL

Colm is Head of Legal Ireland and is based in the Dublin office. Responsible for Legal Affairs across all of Amundi's centres in the EU ex- France. He oversees Distribution Legal Services globally and manages the Irish Legal Team in Dublin.

- Irish Barrister-at-Law
- New York Attorney-at Law



GUS CARBERY HEAD OF FINANCE

Gus has been working in the financial services industry for over 20 years and has been with the Group since 2010. In his role he is responsible for all Finance matters related to the Amundi Ireland entity and is part of the Global Finance Committee.

- Fellow of the Chartered Accountants of Ireland
- Honours degree and Masters in Accounting and Finance from Dublin City University





## Meet the Investments Team



BARRY GLAVIN
HEAD OF EQUITIES

Barry oversees our developed market active equities (ex-US) along with convexity solutions.

 Head of Equities with Amundi since 2024

#### Previously:

- Chief Investment Officer of State Street Global Advisors' Fundamental Value Equities
- Head of Research,
   Fundamental Equities,
   State Street Global
   Advisors



JOHN O'TOOLE HEAD OF MUTLIASSET FUND SOLUTIONS

As Head of Multi-Asset Fund Solutions at Amundi Ireland, John brings his 25+ years investment expertise and strategic insights to the role.

- Head of Multi-Asset Fund Solutions and Multi-Asset Portfolio Management at Pioneer Investments since 2010
- Global Head of Fund Selection & Research at Pioneer Investments
- Head of Manager
   Selection at Ikano Fund
   Management



GIANLUCA MINIERI DEPUTY GLOBAL HEAD OF TRADING

Gianluca Minieri is also CEO of Amundi Intermediation for UK and Ireland.

- Formerly Global Head of Trading at Pioneer Investments and the CEO of Pioneer Investments UK
- CEO and CIO of Monte Paschi Ireland
- Head of Risk Management Banca 121, Italy



COLM D'ROSARIO DEPUTY HEAD OF EMERGING MARKETS FIXED INCOME

Also Co-Head of EM and HY Corporates Lead Portfolio Manager for our Emerging Market Corporate High Yield investment strategies with one of the longest track records in the Emerging High Yield category.

- Co-manager on a number of award-winning unconstrained strategies
- Over 15 years of investment experience and member of the team since 2007



SARAH DONNELLY SENIOR PORTFOLIO MANAGER – ABSOLUTE RETURN & FIXED INCOME SOLUTIONS

Sarah also manages total return and buy & maintain portfolios. She specialises in developing innovative and bespoke solutions for Fixed Income. Joined Amundi in Dublin as Head of Fixed Income Portfolio Construction in 2006.

 Developer of a bespoke and proprietary in-house portfolio management tool "Risk Budgeting"



FABIO DI GIANSANTE HEAD OF LARGE CAP EUROPEAN EQUITIES

Fabio Di Giansante is Head of Large Cap European Equities at Amundi.

- Previously Head of
   Absolute Return Europe at
   Pioneer Investments
- Portfolio Manager at Crédit Agricole Asset Management
- Portfolio Manager at Nextra
- Portfolio Manager at CAAM SGR



## Meet the Distribution Team



**GRAHAM FOX HEAD OF DISTRIBUTION** 

Graham is responsible for managing and developing the distribution business in Ireland across both institutional and retail clients.

Graham joined Amundi from SSGA (State Street Global Advisors), where he was Head of Distribution and responsible for developing the companies distribution business across all client segments in Ireland. Prior to this Graham held the position of Head of Broker Investment Sales with Irish Life for over thirteen years.

Graham holds a Commerce degree from University College Dublin and a Master in Business Studies from the Michael Smurfit Graduate Business School. Graham has previously chaired the IAIM (Irish Association of Investment Managers) Responsible Investing Committee and is the current chairperson of the newly formed IAIM Distribution Committee.



Email: graham.fox@amundi.com



MICHAEL CURRAN **HEAD OF INSTITUTIONAL BUSINESS** 

Michael Curran is Head of Institutional Business.

With over 25 years financial services experience, Michael joined Amundi in 2001 as a Relationship Manager for the company's International Business. He spent several years in the Irish Life & Pensions, Investments and Banking sectors, working for Progressive Life, Prudential Europe and Permanent TSB.

Michael holds a Bachelor of Commerce (Hons) from University College Dublin and completed an Executive Diploma in Sales Management (with distinction) from the Michael Smurfit Graduate School of Business, UCD.









## 3. Amundi Ireland's Services

## **Distribution Business**

### Local expertise and global reach

Amundi launched its retail distribution business in 2019 and moved its coverage of Irish institutional business from London to Dublin in the same year. The business has made significant inroads in a short space of time − growing from zero to around €8bn AUM in five years and securing deals with the country's

largest life assurance company and a number of wealth managers and stockbrokers as well as sovereign, pension schemes and corporate clients. In Ireland, we offer our clients and partners innovative savings solutions and bespoke products tailored to their needs.

"We have made good progress since launching our distribution business in Ireland, largely as a result of providing clients with what we believe are the best of both worlds – the benefits of a global asset manager combined with a team of local experts"

Graham Fox, Head of Distribution, Ireland



Strong range of client solutions
ETF, Active and Indexed solutions



A growing business of around **€8bn** in AuM in Ireland over 5 years<sup>1</sup>



Advisor technology
From training platforms to DFM



A range of Responsible Investing Solutions

Amundi data as of end December 2023





# Fund Hosting & Corporate Management

#### A leader in Irish fund hosting & Irish domiciled products

Amundi received authorisation as a Super Manco in May 2020, making Ireland one of Amundi's flagship centres for fund hosting with Paris, Austria and Luxembourg.

This authorisation enables Amundi Ireland to act as a management company for third party fund managers plus launch Irish domiciled products.

Ireland is now the domicile for 5.9% of world-wide investment funds' assets, making it the 3rd largest global centre and the 2nd largest in Europe.

With over 4,000 classes listed, Euronext Dublin is recognised worldwide as the leading centre for listing investment funds.

Source: EFAMA International Statistical Release, Q4 2020



# Super ManCo & Ireland — The Perfect Partnership



€5.6 trillion Total AUA



Tax treaties with over **70 countries** 



**12.5% - lowest** headline corporate rate in the OECD



Distribution to over **90 countries** 



€4.1 trillion net assets in Irish domiciled funds

Source: Central Bank of Ireland, & Irish Funds (December 2023)



## Amundi Technology

### A Centre of Excellence for Business and Digital Transformation

Dublin will play a key role in the development of Amundi Technology, a new technology services business line that was announced by Amundi in 2021. In fact, Dublin is joint hub for Amundi Technology with Paris. Over the past decade, Amundi

has built an independent IT platform which, since 2016, has been made available to external clients such as asset managers, wealth managers and distributors.

"Asset managers and investors are facing major challenges in transforming their business models. These challenges include increasing pressure on margins, increasing regulation and growing demand for innovative technology and digital solutions across the investment lifecycle. Technological innovation can empower managers with a full range of capabilities from decision-making tools, to order management and processing, to client and regulatory reporting across investment strategies." – David Harte, CEO, Amundi Ireland and Deputy Head of the Operations, Services & Technology Division of Amundi









## 4. Responsible Leadership

# Our Corporate Social Responsibility

Amundi's raison d'être is to work every day in the interests of its clients and society. Societal engagement is thus one of the four founding pillars of the company.

#### Ambition in Action



## Three Global Commitments We are proud of our global commitments



### Act as a responsible financial institution

- €885.6bn responsible investment assets
- Signatory of the Principles for Responsible Investment (PRI) since 2006
- 19,698 issuers covered by Amundi's proprietary ESG rating



#### Act as a responsible employer

- 86% of employees are proud to work for Amundi
- 67% training rate
- 38.1% number of women on the executive committee



### Act as a citizen respectful of our environment

- 0.32 tCO2 eq/FTE
   Energy-related emissions
- 1.00 tCO2 eq/FTE
   Travel related emissions
- €0.5m purchases from sheltered sector companies

Source: Amundi – 2023 Corporate Social Responsible Report



# Our Corporate Social Responsibility

Ambition in Action

## **Local Environmental Sustainability** A greener approach in Ireland



#### AMUNDI IRELANDS NATIVE WOODLAND PROJECT

Amundi Ireland has supported the reforesting of two native woodlands in Co. Wicklow and Co. Galway to support the Irish governments work towards combatting climate change & biodiversity damage.



#### AMUNDI IRELAND HAS ENGAGED OVER 85% OF STAFF IN CLIMATE FRESK TRAINING

with employees attending a three hour immersive workshop, designed to equip them with a deeper understanding of the key issues surrounding climate change and to inspire them to take action.



#### AMUNDI IRELAND HAS REMOVED ALL PLASTIC CUPS & CUTLERY

from its Irish office providing everyone with eco-friendly alternatives.

We have also made improvements to our recycling, waste and printing practices.





### **Our Corporate Social Responsibility**

#### Ambition in Action

**Workplace Diversity and Inclusion** Integrating and supporting valuable potential



#### 31 DIFFERENT NATIONALITIES IN **DUBLIN OFFICE**

We continually strive to hire, recognise and support employees from across different cultural backgrounds & ethnicities. Our **Diversity & Inclusion** Ambassadors actively influence and promote our D&I initiatives.



#### THE AMUNDI WOMEN'S NETWORK **EST 2017 IN PARIS**

Its sister network The Amundi Women's Network Ireland (AWNI) was established in 2020 and promotes increased participation by women and its positive impact on their careers in Amundi Ireland.



#### **CONSTANT REVIEW** OF RECRUITMENT **TECHNIQUES**

We are committed to educating our employees and management on diversity, inclusion and equality. We understand the importance of providing regular training on inclusive leadership and unconscious bias to our people.



#### **FOSTER AND** NURTURE A LEARNING CULTURE

Learning and Development

Investing in our people

Provide opportunities to grow and learn through our local and global learning programmes. Not only motivating and encouraging our people to thrive, but providing them with a range of skills to bring to our fast-changing work environment.



#### **GEOGRAPHIC AND CROSS-FUNCTIONAL MOBILITY**

Geographic and crossfunctional mobility is part of our DNA. We offer our employees opportunities to experience working in different Amundi centres, as part of their career journey within the group.



#### PROUD PARTNER OF IRISH **APPRENTICESHIPS**

Helping us diversify our talent pipeline, the IFS (International Financial Services) Apprenticeships programme gives potential candidates with different backgrounds the chance to join Amundi, while studying an accredited QQI qualification.



#### **PARTNER WITH** THE FRENCH VIE **PROGRAMME**

We also partner with the French VIE programme (Volunteering for International Experience) and welcome talents from across Europe to experience working across a variety of areas within Amundi Ireland during their assignment.

Amundi data as of 31/06/2024



# Amundi Ireland in the Community

**Giving Back Locally** 

We know the importance of building trust and developing partnerships with community groups and voluntary / charitable organisations. Not only are we making a positive impact on the lives of those we help, but we believe that giving back is the right choice, and essential for our long-term sustainability.

#### **Our Charity Partners:**





**Charities we Support:** 









together: academy

### **Our Local Initiatives:**

#### **Employee Resource Groups**

Amundi's Employee Resource Groups (ERGs) play an important part towards creating an inclusive and diverse workplace. Working in close partnership with our employees, these groups are dedicated to promoting professional development, community engagement, and cultural awareness. Our actively engaged groups include Diversity and Inclusion ambassadors, a Women's Network, a Sustainability group and a team of Mental Health Champions. Together, these ERGs provide resources, networking opportunities, and advocacy, empowering employees to engage in issues that are important to them and contribute to Amundi's success in the dynamic global market.

#### **Important Dates for our Diaries**

At Amundi, we place a high value on celebrating and acknowledging significant dates that resonate with our values of diversity, inclusion, and well-being. Each year, our ERG's join us in observing key dates including, Pride Month, International Women's Day, Mental Health Awareness Month and World Earth Day, among others. These important dates reflect our commitment to creating a supportive and inclusive workplace where every employee can thrive.













2023 winner of the Emerging Markets Manager of the Year Award 2024 winner of the ESG Investment of the Year Award

2023 Silver Accreditation for Investors in Diversity



#### **Contact Us**

GRACE BURKE HEAD OF COMMUNICATIONS



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#### **IMPORTANT INFORMATION**

Unless otherwise stated, all information contained in this document is from Amundi Ireland Ltd. and is as of 30/06/2024. Diversification does not guarantee a profit or protect against a loss. The views expressed regarding market and economic trends are those of the author and not necessarily Amundi Ireland Ltd. and are subject to change at any time based on market and other conditions, and there can be no assurance that countries, markets or sectors will perform as expected.

These views should not be relied upon as investment advice, a security recommendation, or as an indication of trading for any Amundi product. This material does not constitute an offer or solicitation to buy or sell any security, fund units or services. Investment involves risks, including market, political, liquidity and currency risks. Past performance is not a guarantee or indicative of future results. Date of first use: 1 July 2024 Doc ID: 3673628